



Grand Challenges Canada®
Grands Défis Canada



UHN Canada's
Hospital

Position: Associate, Government Relations and Multilateral Partnerships
Hybrid: MaRS Discovery Tower (Toronto) or Ottawa (strongly preferred)
Organization: Grand Challenges Canada
Reports to: Director, Government and Multilateral Partnerships (GMP)
Status: Permanent, Full-Time
Salary: \$72,675/year + benefits

[Grand Challenges Canada](#) backs Bold Ideas with Big Impact®. We are a global innovation platform and one of the world's leading impact-first investors, working toward a future where innovation helps everyone thrive. With support from the Government of Canada and other partners, we use a Grand Challenges approach to identify, invest in, and help scale bold, locally led solutions that advance health, equity, and resilience in low- and middle-income countries and Canada.

We back bold ideas from seed to scale—combining capital, advisory support, and strategic partnerships to help them grow and succeed. We look for innovations that combine science, social insight, and business strategy—what we call Integrated Innovation®—to drive real-world change.

We work with innovators to test, refine, and de-risk solutions, positioning them for long-term adoption through public systems, private-sector pathways, or blended models. Our goal: to save and improve lives at scale by turning bold ideas into sustainable solutions. Learn more at www.grandchallenges.ca.

Under the leadership of the Chief Strategy and Partnerships Officer (CSPO), the Strategy unit is an evolving, agile team dedicated to accelerating GCC's pathway to 700 million lives reached by 2035, working through the levers of high-impact partnerships, policy influence, and strategic communications. Within this unit, the Partnerships team plays a pivotal role in cultivating and managing relationships across three key sectors: bilateral and multilateral agencies, philanthropic organizations, and private capital providers. The Policy team will ensure GCC stays insight-driven and adaptive—leveraging learnings from our portfolio, core operations, and the broader innovation ecosystem. The Communications team is responsible for GCC's external strategic positioning, deploying platforms and tools to elevate key moments and partnerships, and showcasing the impact of our platform and innovations.

POSITION OVERVIEW AND KEY RESPONSIBILITIES

Reporting to the Director, Government & Multilateral Partnerships (GMP), the Associate, Government and Multilateral Partnerships (GMP) will support GCC's engagement with multilateral institutions and government stakeholders to advance strategic partnerships that



help mobilize financing and drive adoption of proven innovations by governments for impact at scale. The role will contribute to relationship management, stakeholder coordination, and implementation of partnership strategies, including preparation and coordination for workshops and regular meetings with partners aligned with GCC's objectives. The Associate will support the coordination and management of consultants and firms across these areas of work.

This role will support GCC's engagement with new priority multilateral institutions while also exploring new potential partnership opportunities to support our work. The role will help build strategic partnerships that can mobilize financing, influence uptake pathways, and accelerate government adoption of proven innovations through deal-level investments, portfolio strategies for scale, and/or place-based scale.

With guidance from the Director, GMP, the Associate will support the team to cultivate strong relationships across Global Affairs Canada (including across geographic desks, thematic areas and missions), and other government stakeholders across the Government of Canada, while supporting GCC's policy and partnership priorities through clear communication, diplomacy, and strong execution. The Associate will also support the Director-GMP in cultivating relationships and opportunities with other governments.

Key responsibilities include:

Multilateral Partnerships and Government Engagement

- Support the development and execution of multilateral partnership and government engagement strategies aligned with GCC's strategic priorities, with multilateral partnerships as the primary focus.
- Work closely with the Director, GMP, to identify priority multilateral and government stakeholders, support engagement plans, and help advance partnership objectives across Canada and other priority geographies.
- Contribute to partnership materials, briefing notes, proposals, and internal coordination to mobilize financing and support government adoption of proven innovations.
- Key new initiatives that will be active focuses in the role: building the Scale Up Facility with GAVI and 500 Global; GCC's partnership with the Global Financing Facility and The Global Fund.
- Navigate complex internal stakeholder environments to align external commitments and support the Director in change management.



Government Liaison and Relationship Management

- Support relationship management with government officials, policymakers, mission offices, and relevant agencies at federal levels, while helping ensure strategic alignment and effective communication across engagements.
- Coordinate consultants and government relations or advisory firms, as needed, to help advance GCC's objectives and support well-informed engagement strategies.
- As needed and within budget allocations, attend and/or steward meetings and events in Ottawa to support relationship-building and strategic engagement priorities.
- Support the team to maintain and deepen relationships across GAC and missions.
- Engage departments beyond GAC to broaden GCC's value proposition to the Government of Canada, where relevant to strategic partnership priorities.
- Work with the Communications team and advisory partners to refine positioning, messaging, and engagement approaches.
- Streamline tools and process adoption to support the team in executing the above.
- Facilitate cross-functional connections with relevant GAC stakeholders.

Canadian Government - GAC Relationship Deepening in Coordination with Policy Team

- Support the Director, GMP, in strengthening ties with diverse stakeholders within Government of Canada leadership and program teams.
- Identify opportunities for policy alignment and coherence with Canada's multilateral partners and bilateral missions to amplify the organization's international positioning and value proposition of complementary strategies of interest to GCC with related stakeholders.
- Collaborate with the Government of Canada on strategic initiatives that leverage GCC's innovation platform for Canadian foreign policy objectives.

Canadian Bipartisan Network Development and Maintenance

- Build and sustain relationships with key decision-makers across political parties through regular virtual and in-person engagement, ensuring GCC maintains strong government support regardless of political changes and election cycle.
- Convert current and new allies to become champions for GCC's work.

Qualifications

- Demonstrated experience in structuring and managing complex partnerships with multilateral partnerships, Canadian government relations or public policy, working with governments and/or public health financing mechanisms in global health.



- Strong relationship-building skills, with the ability to engage a range of external senior stakeholders with professionalism, diplomacy, and sound judgment, relying on the Director for support as needed.
- Clear written and verbal communication skills, including the ability to prepare briefings, synthesize information, and support external engagement.
- Strong organizational skills and the ability to coordinate across internal teams, consultants, and advisory firms.
- Interest in learning how to influence, change, and transform systems to support adoption of proven innovations at scale.
- Familiarity of two or more of the following stakeholder groups: Canadian parliamentarians; Federal government departments; public financing mechanisms at multilateral institutions; and/or government engagement in low- and middle-income countries is an asset.
- Experience working directly with governments would be a strong bonus.
- Strategic, proactive, and able to support the execution of multiple projects in a collaborative, fast-paced environment.
- Passion and positivity for what we do and the impact we seek in the world.
- An advanced degree in a relevant discipline is an asset.
- Fluency in French is an asset.

People from historically excluded communities with lived experiences in relevant thematic areas are encouraged to apply. People with lived experience and/or work experience in the communities or countries we are supporting are especially encouraged to apply.

Don't meet every requirement? Studies have shown that women, people of colour, people from LGBTQ2S+ and disability communities are less likely to apply to jobs when they do not meet every qualification. At Grand Challenges Canada, we are dedicated to building a diverse, inclusive, authentic, and accountable workplace, so if you are excited about this role but your experience does not align perfectly with every qualification in the job description, we encourage you to apply, as you may be the ideal candidate we are looking for.

Location and Work Requirements:

- We are currently working in a hybrid model with time in the office and working from home.
- Given proximity to government, candidates based in Ottawa are preferred with the ability to travel to and work from Toronto main office as business operational needs require and budgets allow (likely 4-5 times/year). Otherwise, candidates from the Greater Toronto Area (GTA) will be considered. Any expenses related to relocating are the sole responsibility of the employee and will not be reimbursed by GCC.
- Domestic and international travel may be required.
- Applicants must be eligible to work in Canada.



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Benefits

- Health and Dental provided by Sunlife Canada effective on start date.
- Enrollment in the Healthcare of Ontario (HOOPP) Defined-Benefit Pension Plan
- Four (4) weeks of paid vacation per calendar year (prorated)
- Four (4) day work week (with Friday as a flex/off day), excluding weeks with Statutory holiday (program reviewed annually)
- Access to Employee Assistance Program (EAP), and UHN added value benefits such as fitness, spas and wellbeing, hotels and travel services, and retail discounts.
- International SOS (ISOS) travel safety and supports around the world.
- Bring-your-own-device (BYOD) cell phone allowance
- Growth and wellness fund.
- New Temporary Work Relocation – work remotely for up to 90 days, almost anywhere in the world.

Term

- Start date: Immediate
- Status: Permanent, Full-Time

Application process

- [Please submit your resume and cover letter here.](#)

AI Use in Application Processing

Please be advised that Grand Challenges Canada may use artificial intelligence tools to assist in the processing and evaluation of applications submitted for this position. These tools may be used to support activities such as résumé screening, candidate assessment, or scheduling, and are used as an aid to, and not a replacement for, human decision-making. All hiring decisions are made by qualified personnel who review AI-assisted outputs before any determination is made regarding a candidate's application. Grand Challenges Canada is committed to ensuring that its use of AI in recruitment is fair, transparent, and free from unlawful discrimination, in accordance with applicable federal and provincial human rights and privacy legislation. If you have questions about how AI is used in our hiring process, or if you require an accommodation at any stage of the recruitment process, please contact GCC's HR Team at hr@grandchallenges.ca.