

## Frequently Asked Questions (FAQ)

### **Bid Solicitation: Public sector scaling support for maternal, newborn and child health innovators in low- and middle-income countries**

This document addresses frequently asked questions regarding the Bid Solicitation for Venture Advisor to Facilitate Public Sector Scaling of Innovations (RFP-VA-2020-02-03) issued by Grand Challenges Canada in February 2020.

#### **Is this Bid Solicitation for an individual, a firm or either?**

A. The Bidder must have the legal capacity to contract. If the Bidder is a sole proprietorship, a partnership or a corporate body, the Bidder must provide, if requested by Grand Challenges Canada, a statement and any requested supporting documentation indicating the laws under which it is registered or incorporated, together with the registered or corporate name and place of business. This also applies to Bidders submitting a bid as a joint venture. Grand Challenges Canada welcomes bids from individuals or firms/teams.

#### **Can one organization put in multiple bids i.e. one alone and another in a consortium?**

A. Yes

#### **Our understanding is that we may bid on selected countries or regions and may choose not to support the entire list of innovators as outlined in Appendix D. Can you please confirm that this is correct?**

A. Yes. A Bidder is expected to bid on selected countries or regions where it has the best expertise/experience and network to support innovators

#### **The Statement of Work references facilitating six to ten group meetings and implies, but does not explicitly state, that at least some of these will be in person. Can you please clarify how many if any of these are desired to be in person?**

A. The Bidder is expected to propose its own approach to the execution of the platform which could be a combination of physical and online meetings, online meetings only or physical meetings only.

#### **In the Deliverables section of Appendix A it specifies that bi-monthly updates will be provided. Can you please clarify if this means twice per month or every two months as the term bi-monthly can be interpreted both ways?**

A. Bi-monthly refers to every 2 months

#### **Bid template. Is there a template for the technical and financial bid that GCC would prefer that Bidders' use?**

A. No there is no template. Bidders are to use whatever template they are comfortable with and that addresses the stipulations in the Evaluation Criteria and Fees sections of the RFP

**Can you please confirm that this bid seeks testimonials in Appendix B rather than just references?**

A. Yes

**The technical bid must not exceed 10 pages in total, including any appendices. Does the 10-page limit include client testimonials and bidder's resumes?**

A. Yes. The only exception is the cover page which will not count as part of the technical bid.